

Message Text

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ORIGIN COME-00

INFO OCT-01 EA-07 ISO-00 EB-06 RSC-01 /015 R

66611

DRAFTED BY: COM/BIC/OED/WCORFITZEN:KR

APPROVED BY: EB/CBA/OCA/REP:GPWILSON

JAMILLER/DMS/DEPD

RLPRITCHARD/DEPD/OED

STATE:MMICHAUD , EA/ANP

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P 012107Z OCT 74

FM SECSTATE WASHDC

TO AMCONSUL AUCKLAND PRIORITY

INFO AMEMBASSY WELLINGTON PRIORITY PRIORITY

UNCLAS STATE 216203

E.O. 11652: NA

TAGS: BTRA, NZ

SUBJECT: FOREIGN BUYERS PROGRAM: SAMUEL PARKER LTD

REF: AUCKLAND T-202

1. THE FOLLOWING MANUFACTURERS OF METAL FORMING
MACHINERY FOR SHAPING RAINWATER CARRYING SYSTEMS WERE CONTACTED
AND EXPRESSED INTEREST IN MEETING SUBJECT FOREIGN BUYERS.

A. ASC MACHINE TOOLS INC., NORTH 800 FRANCHER WAY,
SPOKANE, WASHINGTON 99206, ATTN: MR. LYLE JORGENS, SALES
MANAGER, 509-535-1781 EXT. 245; B. LEWIS AND TUCKER CO.,
632 W. WILLIAMSON AVE., FULLERTON, CALIF. 92632, ATTN:
DON TUCKER, PRESIDENT, 714-992-2811; C. ARTOS ENGINEERING
CO., 15650 W. LINCOLN AVE., NEW BERLIN, WISCONSIN 53151,
ATTN: MR. JOHN HOLLAND, 414-782-3300, N.B. ARTOS SPECIALIZES
IN RAINWATER CARRYING SYSTEMS; D. PIONEER ENGINEERING AND
MANUFACTURING CO., 2500 E. 9 MILE ROAD, WARREN, MICHIGAN
48091, ATTN: MR. DAVID KOSTOWSKI, 313-755-4400; E. TISHKEN
PRODUCTS CO., 13010 W. 8 MILE ROAD, DETROIT, MICHIGAN 48237,
ATTN: MR. CHARLES GRANZOW, PRESIDENT OR MR. CHARLES
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NICKLES, SALES MANAGER, 313-399-9200; F. PEARSON ROLLER

DIE INC., 2056 RAILROAD AVENUE, GLENVIEW, ILL. 60025, ATTN:
MR. STEWART PEARSON, PRESIDENT, 312-724-9210; G. GAVLICK
MACHINERY CORP., P.O. BOX 947, TORRINGTON, CONNECTICUT
06790, ATTN: MR. ANTHONY V. MARONY, 203-489-0271, N.B.
THIS FIRM DEALS IN USED MACHINERY.

2. COMMERCE WOULD APPRECIATE KNOWING TIME AND PLACE OF
BUYERS ARRIVAL AND NAME OF MR. CLAUSEN'S COLLEAGUE. ALSO,
ABOVE FIRMS NEED TO KNOW SPECIFIC USE (IRRIGATION,
RESIDENTIAL HOUSING) IN WHICH RAINWATER CARRYING SYSTEMS
WILL BE EMPLOYED.

3. COMMERCE DOES NOT RPT NOT ARRANGE SPECIFIC APPOINTMENTS
FOR INTERNATIONAL VISITORS UNTIL ARRIVAL IN U.S. DUE TO
FREQUENT "NO SHOWS." WHEN CLAUSEN AND COLLEAGUE ARRIVE IN
U.S. SUGGEST THEY CONTACT USDOC PROJECT OFFICER WILLIAM
CORFITZEN, BIC/OED, 202-967-2068, WHO WILL THEN ASSIST
ARRANGE BUSINESS ITINERARY. INGERSOLL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 01 OCT 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STATE216203
Document Source: CORE
Document Unique ID: 00
Drafter: COM/BIC/OED/WCORFITZEN:KR
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740277-0715
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741082/aaaacsey.tel
Line Count: 79
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: AUCKLAND T-202
Review Action: RELEASED, APPROVED
Review Authority: martinjw
Review Comment: n/a
Review Content Flags:
Review Date: 04 APR 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <04 APR 2002 by chappeld>; APPROVED <04 FEB 2003 by martinjw>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: FOREIGN BUYERS PROGRAM: SAMUEL PARKER LTD
TAGS: BTRA, NZ
To: AUCKLAND
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005